

**Vietnam Saigon Textile & Garment Industry Expo 2015**  
**Vietnam Saigon Garment & Accessories Expo 2015**  
**9 - 12 April, 2015**



**Saigon Tex 2015**

**S H O W R E P O R T**

**Show Facts**

**Date:** 9 - 12 April, 2015

**Venue:** TBECC - Tan Binh Exhibition & Convention Centre (former HIECC)  
Add: 446 - 518 Hoang Van Thu Street, Tan Binh District, Hochiminh City, Vietnam

**No. of Exhibitors:** 656 companies from 22 countries/regions including  
Belgium, Canada, China, France, Germany, Holland, Hong Kong, India, Italy,  
Japan, Korea, Macao, Malaysia, Pakistan, Singapore, Switzerland, Taiwan,  
Thailand, Turkey, U.K, U.S.A. and Vietnam

<[Exhibitors List](#)>

<[Floor Plan of the expo](#) >

**Size of Expo:** 15,000 Sqm

**No. of Visitors:** Total 15,000 trade visitors

**Special Event:** Opening Ceremony  
VIP Tour  
Fashions show  
Seminars

Please contact Mr. Jason Chow (Email: [jason@cpexhibition.com](mailto:jason@cpexhibition.com))  
Tel: +852 25117427, Fax: +852 25119692 for details of upcoming expos.



## Opening Ceremony

Date: 9<sup>th</sup> April, 2015

Time: 9:30 am

Venue: Hall 7, TBECC



### VIPs cutting ribbons:

Ms. Ho Thi Kim Thoa	Vice Minister of Ministry of Industry & Trade of Vietnam
Ms. Smita Pant	Consul General, the Consulate General of India in Hochiminh City, Vietnam
Mr. Hoang Van Dzung	First Vice Chairman of Vietnam Chamber of Commerce & Industry
Mr. Vu Duc Giang	President of Board Management of Vinatex and Vitas
Mr. Hoàng Vệ Dũng	Deputy General Director Vinatex
Mr. Le Tien Truong	First Vice General Director of Vinatex
Mr. Andrew Kay	Managing Director of CP Exhibition

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### VIP List

No.	CONTENT	
<b>I</b>	<b><u>Ministry of Industry and Trade</u></b>	
1	Mdm Hồ Thị Kim Thoa ©	Deputy Minister of Industry and Trade
2	Mr. Phan Chí Dũng	Ministry of Industry and Trade
<b>II</b>	<b><u>The People's Committee of Ho Chi Minh City</u></b>	
1	Mr. Lê Mạnh Hà	Vice president of the People's Committee of Ho Chi Minh City
2	Mr. Lê Văn Khoa	Commercial director of the Ho Chi Minh City
3	Mr. Lê Thái Hỷ	Director of information and communication
4	Mr. Nguyễn Văn Nam	Secretary of
<b>III</b>	<b><u>Board of Management of Vinatex</u></b>	
1	Mr. Vũ Đức Giang	Former Chairman
2	Mr. Trần Quang Nghị ©	Chairman
3	Mr. Lê Tiến Trường	General Director
4	Mr. Hoàng Vệ Dũng	Deputy General Director
5	Mr. Lê Trung Hải	Deputy General Director
6	Mr. Phạm Duy Hạnh	Deputy General Director
7	Mr. Phạm Phú Cường	Deputy General Director
8	Mrs. Phạm Nguyên Hạnh	Deputy General Director
8	Mr. Đặng Vũ Hùng	Deputy General Director
9	Mr. Bùi Nguyên Tiến	Deputy General Director
10	Mr. Nguyễn Đức Khiêm	Deputy General Director
11	Mr. Nguyễn Khánh Sơn	Managing Director

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12	Mrs. Phạm Minh Hương	Managing Director
13	Mr. Phạm Văn Tân	Managing Director
14	Mr. Ông Tiến Thịnh	Managing Director
15	Mr. Lê Mạc Thuần	Managing Director
16	Mr. Trần Văn Phồ	Former Deputy General Director

## **SPEECH 1**

### **By Ms. Ho Thi Kim Thoa, Vice Minister - Ministry of Industry & Trade at the Opening Ceremony of SAIGONTEX 2015**

First of all, on behalf of the leaders of the Ministry of Industry and Trade, I would like to warmly welcome distinguished guests, representatives of enterprises and media representatives to the SaigonTex 2015 in HCMC.



Ladies and Gentlemen,

As we all know, the textile and garment sector always ranks high in terms of export turnover in the Vietnam's economy. In recent years, the textile and garment sector has always achieved good growth and are competitive in the domestic and the world markets. The local content in export products, revenues and profits, income of workers and contribution to the national budget have all increased significantly. Achievements in production and business activities have helped the textile and garment sector continues to be the leader in the national exports: in 2014, export turnover reached \$ 24 billion, an increase of 19% compared with 2013. In particular, exports of apparel products alone accounted for 21 billion, up 17 % compared to that of 2013, export value of fiber and yarn in 2014 is over 3 billion USD. Export value of textile and garment industry accounts for 15% of total export value of the country. Export of footwear products of Vietnam in 2014 also enjoys a high growth, its export value is estimated to reach USD 10 billion, an increase of 23% compared to that of 2013.

Moreover, in recent years, Vietnam's garment and textile industry has continuously improved its investment climate, expanded cooperation, attracted investment and promoted production cooperation with partner countries such as South Korea, Taiwan, Hong Kong, China ... With the increased growth in export turnover of textile and garment products, Vietnam continues to confirm its position as the world's leading manufacturer and exporter of textile and garment products, as well as an attractive destination for investors and manufacturers of textile and garment in the world.

Ladies and Gentlemen,

In its strategy for the development of the Vietnam's textile and garment industry to 2015, the

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industry has set targets such as export turnover of \$ 28 billion, the localization rate of 60% to 70%. These targets demonstrate an urgent need for technological innovation, improvement of quality control, labor management, environmental management, as well as improvement the textile and garment supply chain in accordance with international standards. Along with that orientation, the negotiations of TPP Agreement which is going to be concluded soon will create great opportunities for Vietnamese enterprises in selecting and working with leading producers and suppliers of equipment and accessories for the textile and garment industry, which will make an important contribution to the success of Vietnam's garment and textile industry in the future.

As Vietnam integrates more deeply into the world economy, the SaigonTex exhibition has become an annual event with a long tradition. This is also the opportunity for businesses to network, to promote their images, to search and expand their market and to build long-term strategic partnership.

I believe that with the direction of the government, the leadership of the Ministry of Industry and Trade and the relentless efforts of the textile and garment industry, Vietnam Saigon Textile & Garment Industry / Fabric & Garment Accessories Expo will continue to be one of the prestigious exhibitions in Vietnam and in the region, continue to be an attractive destination not only to manufactures and business partners in the textile and garment industry, but also to international investors, domestic and foreign customers.

Once again, on behalf of the Ministry of Industry and Trade, I would like to wish you all good health and every success. Wish all exhibitors, manufactures and suppliers of equipment and accessories, domestic and foreign textile and garment producers further success in the future. Wish the Vietnam Saigon Textile & Garment Industry / Fabric & Garment Accessories Expo 2015 a great success. Thank you!

## **SPEECH 2**

### **Mr. Hoang Van Dung, First Vice Chairman of Vietnam Chamber of Commerce and Industry at the Opening Ceremony of SAIGONTEX 2015**

Ladies and Gentlemen,

First of all, on behalf of Vietnam Chamber of Commerce and Industry (VCCI,) I would like to warmly welcome you all to the opening ceremony of the Vietnam Saigon Textile & Garment Industry Expo 2015, Vietnam Saigon Fabric & Garment Accessories Expo 2015.



Ladies and Gentlemen,

Textile and garment is one of the key economic sectors of the country, it also has a lot of potential for further development. Textile and garment industry has been leading the country's export turnover, creating a number of jobs and contributing significantly to the Vietnam's economy. To maintain export growth and to meet the demand of the domestic market, the textile and garment industry needs to increase the product volume and product value. To accomplish that goal, technological innovation, improvement of product quality, reduction of production costs to increase the competitiveness both in the domestic market and export market are the major concern of the entire industry.

Ladies and Gentlemen,

As an institution whose mission is to support businesses, Vietnam Chamber of Commerce and Industry / VCCI Exhibition Services Company Ltd., together with Vietnam Textile and Garment Group and the CP Exhibition Hong Kong jointly organized the 25th Vietnam Saigon Textile & Garment Industry Expo and Vietnam Saigon Fabric & Garment Accessories Expo. This exhibition is expected to serve as a platform for domestic and foreign enterprises to exchange experiences, explore and develop new markets. It is also an opportunity for Vietnam enterprises to access advanced technologies to improve their technical basis, reduce production costs, and improve quality and competitiveness. In addition, a number of FTAs such as the Trans Pacific Partnership, Vietnam – EU FTA, FTA between Vietnam and the Russia-Belarus-Kazakhstan Custom Union will open up plenty of great opportunities for Vietnamese textile and garment enterprises to establish business partnership and cooperation with the world's leading manufacturers of textile and garment equipment, machines and accessories.

On this occasion, I would like to sincerely thank relevant ministries, governmental agencies as well as representatives of the media for contributing to the success of the exhibition.

I wish the exhibitors and exhibition visitors a great success at this event. Thank you!



### **SPEECH 3**

#### **Mr. Le Tien Truong, General Director of Vinatex at the Opening Ceremony of SAIGONTEX 2015**

First of all, allow me on behalf of the Vietnam Textile and Garment Group to send my best wishes and sincere thanks to leaders of the Ministry of Industry and Trade, distinguished guests, exhibitors, domestic and foreign businesses for attending Vietnam Saigon Textile & Garment Industry Expo 2015, Vietnam Saigon Fabric & Garment Accessories Expo 2015 (SaigonTex 2015) held Ho Chi Minh City. The exhibition is jointly organized by Vietnam Textile and Garment Group (Vinatex), CP Exhibition Hong Kong and VCCI Exhibition Services (Vietnam Expo) with the sponsorship of the Ministry of Industry and Trade, Vietnam Textile and Apparel Association.



Ladies and Gentlemen,

The SaigonTex 2015 has an exhibition area of over 15,500 m<sup>2</sup> and with the participation of more than 620 companies from 23 countries and territories. The exhibition will introduce equipment and spare parts, raw materials for the textile and garment industry in Vietnam and the region. Compare to 2014, the total exhibition area has increased by 20%, which shows that there is a great deal of attention paid to the development of Vietnam's textile and garment industry.

In 2014, Vietnam textile and garment industry has high growth with exports reach US\$ 24 billion, an increase of 19 % compared to that of 2012. With these advantages, we believe that Vietnam's textile and garment industry will be able to fully achieve the export target of 28 billion dollars in 2015. Currently, the government of Vietnam is pushing the TPP negotiations and other FTAs, textile and garment are regarded as one of the top priorities. However, maintaining growth fiercely competitive world economy ... is always a challenge to the Vietnam Textile and garment industry.

To implement the strategy of sustainable development of the whole industry till 2020, to ensure the production of products that meet the needs of the domestic and international market, and to enhance value added products, the Vietnam's textile and garment industry is paying great attention to investment in technology, equipment with criteria : high productivity, good quality and environmentally friendly. This exhibition is an opportunity for the textile and garment businesses to explore and select modern technology and equipment as well as suitable materials.

On this occasion, I would like to sincerely thank leaders of the Ministry of Industry and Trade, HCM City People's Committee, People's Committee of other provinces in the country, the relevant governmental agencies, Consulates and Trade Agencies of various countries, Vietnam Chamber of Commerce and Industry, domestic and international customers, central and local media for attending the exhibition's opening ceremony today.

On behalf of the organizers, we would like to thank the exhibitors for their support and participation in the exhibitions during the past several years.

I would like to wish you all good health and every success.

I hereby declare the opening of the Vietnam Saigon Textile & Garment Industry Expo 2014, Vietnam Saigon Fabric & Garment Accessories Expo 2014 in Ho Chi Minh City. Thank you!

## Concurrent Events

### Seminar



#### Day 1:

Date: 10<sup>th</sup> April 2015

Time: 9:30 am to 11:00 am

#### **Topic: Preparation steps for Vietnam textile companies when TPP goes to implementation**

- Briefing update of upcoming trade agreement affecting textile sector such as TPP, FTA EU- Vietnam, Asean Free Tax Zone 2015
- Building up a direct FOB trading system in Vietnam textile & garment companies
- Experience in completing supply chain production from fabric to finished garment in Vietnam.
- How textile suppliers work to connect to supply system to garment manufacturers

Lecturer: Mr. Diep Thanh Kiet- Vice Chair of AGTEK, Vice Chair of Vietnam Footwear & Leather Association\_

#### Day 2:

Date: 11<sup>th</sup> April 2015

Time: 9:30 am to 11:00 am

#### **Topic: Updating regulations of C/O for main export market**

- Updates for C/O to the U.S in compliance with TPP Agreement.
- Updates for C/O to the E.U in compliance with FTA Agreement between EU-Vietnam.
- Updates for C/O to Japan in compliance with FTA agreement between Japan-Asean.

Lecturer: Mr. Nguyễn Quan Phúc- Head of Import-Export Management Office in Hochiminh city.



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### Day 3:

Date 12th April 2015

Time: 9:30 am to 11:00 am

#### **Topic: LEAN implementation in Vietnam textile sector:**

- How different in productivity between Vietnam garment companies and other competitors
- LEAN- effective method to improve productivity in Vietnam  
Achieving productivity and flexibility- success story in Vietnam.

Lecturer: Mr. Nguyễn Quốc Minh- CEO of Minh Quân Int'l Consulting Co. Ltd (IMQ)

### Fashion Show

Venue: Hall 7

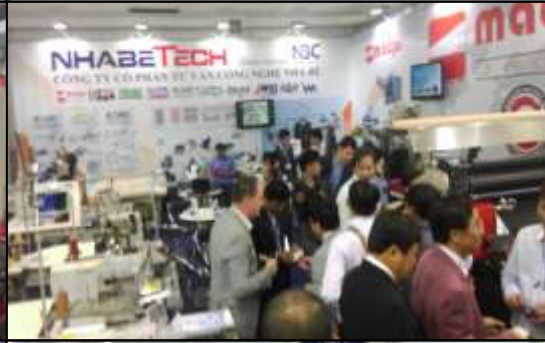
Date	Morning	Afternoon
09/04/15	8:45 - 09:15	15:30 -16:15
10/04/15	11:15 - 12:00	15:30 -16:15
11/04/15	11:15 - 12:00	15:30 -16:15
12/04/15	11:15 - 12:00	

### Show Photos





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